

NiCHE Case Study – Material for Peptide Chemistry



An EU based Pharmaceutical Company was experiencing extended lead times in sourcing various key process materials.

- ◆ Customer first contacted NiCHE Materials Ltd in July 2013 to source a high grade material. The Chemical was available commercially with manufacturers in Asia, but at much longer lead times
- ◆ NiCHE discovered a source based in Europe offering material for prompt delivery.
- ◆ Customer requested pre-shipment samples for approval.
- ◆ NiCHE offered significant lead time and cost benefit to their customer.

Outcome

Since 2013, NiCHE Materials Ltd has supplied repeat orders to the customer in quantities > 500kg

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