

NiCHE Case Study – High Purity Inorganic Salt for Pharma



A US Based Pharma Company needed to source a key Inorganic Material for use in a Pharmaceutical Process.

- ◆ **Customer first contacted NiCHE Materials Ltd in QTR III 2014 to source a high purity Inorganic Material, urgently required for a production campaign.**
- ◆ **Specification was extremely tight and more than 15 global suppliers could not meet all of the parameters.**
- ◆ **A NiCHE Partner was able to supply PSS and 50kg 'off the shelf' for immediate use in validation trials.**
- ◆ **Shipments to date have ranged from 200kg to 1700kg with not a single rejection.**
- ◆ **In anticipation of requirements for 2016 and beyond, the NiCHE Partner has weekly capability of 1500kg – 2000kg and has invested in an ICP OES for this project.**

Outcome

NiCHE Materials Ltd is the approved supplier for this material, having shipped just under 5000kg during 2015. More orders are expected during 2015, along with a request for us to sign a Supply Agreement.

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